# Comprehensive Low Income Assistance Programs

June 26, 2012

## Today's Discussion

- Overview of Program Goal and Strategy
- Review of Current Program Offerings
- Proposed Implementation Plan

## Program Goal

Assist low income customers in managing their energy bill effectively by connecting them to programs that will:

- Reduce consumption
- Offer financial incentives/assistance

# Current Program Offerings

#### Conservation

- Home Energy Audits
- Appliance Rebates
- Ductless Heat Pump Rebates
- Powerful Neighborhoods
  Program (CFL's, showerheads and aerators) – MF emphasis
- Community Power Works (OSE) - Weatherization
- Low Income Weatherization (Office of Housing)

#### Low Income Assistance

- Rate Assistance
- Emergency Low Income Assistance
- Project Share
- LIHEAP

### Program Strategies

- Develop dedicated Customer Care team solely focused on Low Income customers
- Connect customers with appropriate programs
- Leverage partnerships with other City Departments and Agencies
  - Office of Housing
  - Office of Environment and Sustainability
  - Human Services Department
  - Seattle Public Utilities
  - Department of Neighborhoods
  - Housing Consortium, Housing Authorities
- Proactive outreach efforts for energy billing assistance and conservation programs targeting customers with high consumption and potential low income profile
- Improved communication with:
  - Low income assistance organizations
  - Low income housing developers and landlords
  - Community groups

## Proposed Implementation Plan

#### By August 2012 SCL will:

- Establish a small team from existing resources
- Develop business processes
- Solidify partnerships
- Develop communication materials
- Identify potential participants
- Establish Metrics

#### In 4th Quarter 2012 SCL will begin Pilot

#### In 2013 SCL will fully rollout program that will:

- Increase new customer sign-ups
  - In 2013: 50% more new sign-ups than in 2011 (5,215)
  - In 2014: 100% more new sign-ups than in 2011 (6,954)
- Reduce consumption of high energy users by 15-20%